



Countryside Coops Offer System

How OFFERS work:

- An Offer is an order for the sale of a specified amount of grain if the market reaches a desired price level within a given period of time.
- It can be used to create a Forward Pricing contract or to apply a futures price to a Basis Contract.
- Use an Offer for grain that was previously delivered to a storage or DP contract or for grain that will be delivered in the future.

Reasons to use OFFERS:

- A producer who does not have the opportunity to closely follow the marketplace.
- In times of extreme volatility in the marketplace, offers can be reached.
- A producer will establish the quantity, delivery period, and target price.

Risks of OFFERS:

- The market may reach the offer price and continue to increase after the order has been executed.
- The market may not reach the offer price, resulting in no sale taking place.

Opportunities of OFFERS:

- Instills a sense of discipline into a marketing plan by removing the emotion attached to making a price decision.
- Saves the producer time by allowing the company to monitor the grain price.
- Allows the producer to benefit from price rallies.
- Eliminates the worry associated with missed pricing opportunities if the price reaches the targeted level.

Terms: If an offer is hit, it becomes a binding contract

Spot offers (current cash price) are rolled to next month until they hit or producer cancels offer

Cash offers can be set to expire on a specific date

If interested in putting in an offer, please use the Agri Charts link on the grain page to sign in or sign up. With Agri Charts you can also receive texts or emails for Countryside Coop's cash bids