Flex Delivery Hedge-To-Arrive (HTA): This tool allows the producer to lock in a futures price, but not a basis level.

How a HTA Contract works:

- It reserves a futures price without setting the basis level for a future delivery period.
- It establishes the quantity and estimated delivery period.
- Basis pricing may be done at any time before delivery.

Reasons to use a HTA Contract:

- **Allows flexibility on delivery location and delivery month.**
- Producers who want to lock in the carry in the futures market.
- Producers who know their production costs and profit margin requirements.
- Producers who track local basis levels.
- When a producer wants to lock in an attractive futures price but feels the basis level will improve prior to delivery.

Risks of HTA Contracts:

- The futures price increases after the contract value is set.
- The basis level decreases after futures are established.
- The physical commodity cannot be delivered until the basis level is established.

Opportunities of HTA Contracts:

- Allows for additional time to take advantage of improvements to the basis.
- Reserves space at the elevator or terminal for delivery of grain.
- Allows the producer to avoid downside risk in the futures price.

Terms:

Service Fee: 3 cents typically on corn, 5 cents on bean. Charge can change at buyers discretion depending on market conditions.
Rolling: 2 cent roll fee +/- Spread. Can only be rolled within the same crop year; at buyer's discretion
Delivery: Required on all contracts
Minimum: 5000 bu

Once contract is written, terms will not change