

2020 Grower Finance Program

Effective: October 1, 2019

OBJECTIVE:

To offer BASF Authorized Growers a cost-effective financing option for their qualified BASF purchases

OFFER SUMMARY:

PARTICIPATING BASF BRANDS	ACTIVITY	INCENTIVE
All BASF Branded Products	Grower makes qualifying purchase during the Program Period.	Grower can qualify for 0% interest-free financing. See details below.

PROGRAM	EFFECTIVE AREA
October 1, 2019 through September 30, 2020	All states in the United States

DETAILS OF THE OFFER:

ELIGIBILITY:

John Deere Financial Multi-Use Agricultural Preferred Account Customers with a Special Terms credit limit. Subject to credit approval.

Rabo AgriFinance QuickLink Credit® Customers. Subject to credit approval.

Offer Details:

October 1, 2019 – September 30, 2020

BASF Authorized Growers purchasing Participating BASF Brands (private-label excluded) through a BASF Authorized Retailer, that is also a John Deere Financial Merchant or Rabo Agrifinance Authorized Retailer can qualify for 0% fixed interest financing when meeting all of the following criteria:

- Purchase three or more Participating BASF Brands and meet an initial combined minimum sales value that is equal to or exceeds \$15,000.
 - If the grower purchases at least one of the following select fungicides when meeting the above criteria: Cabrio, Caramba, Cevya, Endura EG, Forum, Headline, Headline AMP, Merivon, Nexicor, Priaxor, Pristine EG, Provysol, RevyTek, Sercadis, Twinline, Veltyma, Vivando, Xanthion, or Zampro – then Aerial Application up to \$15/acre, Ground Application up to \$7.50/acre and/or Chemigation fees up to \$5.00/acre can be financed

If criteria above are met & credit approval received, then qualified purchases will receive 0% fixed interest financing on purchases through September 30, 2020. Payment for products covered under this program will be due in full on the customer's December 2020 statement due date.

Cotton Seed Financing

If criteria above are met & credit approval received, then qualified purchases will receive 0% fixed interest financing on purchases through September 30, 2020. Payment for cotton seed products (FiberMax & Stoneville CottonSeed) covered under this program will be due in full on the customer's January 2021 statement due date.

Program Rules and Conditions:

1. JDF Authorized Merchants: The offer is limited to Multi-Use Agricultural Preferred accountholders with an available Special Terms limit. BASF Products that are resold will not qualify under this program. All participants are subject to John Deere Financial™ approval and merchant participation. All John Deere Financial Multi-Use terms and conditions covering account activity shall apply.
2. Rabo AgriFinance Authorized Retailers: The offer is limited to QuickLink Credit accountholders. BASF Products that are resold will not qualify under this program. All participants are subject to Rabo AgriFinance approval and Authorized Retailer participation. All Rabo AgriFinance terms and conditions covering account activity shall apply.
3. Special interest rate financing, as described above, will commence with the date of purchase, which may be prior to product delivery.
4. BASF Authorized Retailer must enter the qualifying sales information into the John Deere Financial or Rabo AgriFinance website.
5. Grower may only receive incentive for product used on acres that are in the United States and/or U.S. territories, as well as owned and/or controlled by the Grower that is identified on the enrollment form in the 2020 Growing Season.
6. BASF reserves the right to assign BASF obligations (including the obligation to make payment), in whole or part, under this program to a third party without notice to, or the consent of, the Grower.
7. BASF reserves the right to audit all program claims and verify purchase qualification(s).
 - a. BASF reserves the right to audit all program claims and supporting data and records.
 - b. The Retailer's pertinent records, which are sufficiently detailed (as determined by BASF in its discretion) to enable verification of Program compliance, shall be made available, upon request, to BASF or its independent accountant in order to evaluate and verify compliance with the terms of this Program. BASF may also, upon reasonable advance written notice, inspect facilities where its Products are sold and/or stored. If BASF or its independent accountant (in its sole judgment) determines that a claim for any benefit, payment or reward offered under any BASF program submitted by or on behalf of the Retailer contains false, misleading, inconsistent or inaccurate information, then BASF reserves the right to withhold all benefits, payments, and rewards under this and any impacted BASF program(s), until any identified discrepancies are resolved. Where a discrepancy has been identified, failure to resolve the discrepancy to BASF's satisfaction and/or refusal to permit BASF or its independent accountant to perform an audit under this Program shall result in an offset against any payment under BASF programs to that Retailer of the amounts paid by BASF in support of the purchase(s) at issue. Any Retailer found to have cooperated in the submission of false or fraudulent information shall also be responsible for the costs associated with any audit conducted by BASF.
 - c. Any false or fraudulent information given to BASF or transactions (including inventory movements) that are made with the object to manipulate this program will result in disqualification of any affected purchase, and BASF will seek recovery from all participants in the program manipulation of any and all payments made and costs incurred by BASF relating to such affected purchase(s).
 - d. Any Retailer believed to be participating in fraudulent activities will forgo all BASF program and incentive payments for the 2020 season. Fraudulent activities include but are not limited to providing false sales information into the John Deere Financial or Rabo AgriFinance website.
8. BASF reserves the right to cancel or modify this program at any time without any notice.

John Deere Financial multi-use account is a service of John Deere Financial, f.s.b

QuickLink Credit is a service of Rabo AgriFinance, a division of Rabobank

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