



Location: Albia, Iowa

Company: Smith Fertilizer & Grain

Industry Sector: Agriculture

Industry Type: Professional

Career Type: Feed Division Manager

Job Type: Full-Time

Minimum Years Experience Required: Two years

Salary: Negotiable

We are looking for a motivated individual, with fresh ideas and efficient execution to step into this **Feed Division Manager** role at a Smith Fertilizer & Grain. This person will direct all aspects of the Feed Division.

Duties:

- Develop and implement sales and marketing programs
- Communication with all the sales and marketing staff
- Coach, train and lead the staff in implementation of plans and goals
- Oversee the administration of the feed department
- Effectively manage the department with a clear focus on safety practices, customer satisfaction & quality product management
- Prepare and regularly review reports needed to manage the department

Requirements:

- Bachelors Degree (animal science or nutrition preferred) & 2+years in a management position
- Strong communication skills
- Willing to work a flexible schedule to accommodate the various workloads
- Proven leadership and management skills
- Must have working knowledge of and the ability to merchandise a feed department
 - Operation of equipment and facilities
 - Proven ability to establish and manage customer relationships
 - Feed handling, marketing, and quality control
 - Accounting practices for managing a profitable feed operation

Application Method:

For more information on this position, please contact **Kyle Smith** at kyle@sfgiowa.com.