



Job Title: Agronomy Applicator/Entry Sales
Location: Alma
Reports to: Operations or Location Manager

Required Education and Experience: High School Diploma or GED. Associate's or Bachelor's degree in Agriculture preferred.

Job Requirements:

- Proficient with Microsoft Office applications
- Obtain and maintain a CDL and necessary endorsements
- Obtain a commercial pesticide license
- Demonstrates ability to interact effectively with management and customers.

Essential Functions:

1. Follow all established personnel and safety policies and procedures
2. Apply fertilizer and ag chemicals through custom application equipment in an accurate and efficient manner.
3. Responsible for daily maintenance, cleanliness, and compliance with state and federal regulations of equipment and facilities.
4. Blending, mixing, delivering, loading and unloading fertilizer, ag chemicals, seed and merchandise as directed.
5. Attend continuing education, training programs designed by Agronomy Corporate Trainer, and sales courses to maintain a quality level of knowledge for the products, regulations, and customer relations.
6. In the off-season, may be required to assist corporate shop personnel in repairing and maintaining fleet or operate the truck fleet as directed by the location manager.
7. Scout fields for weed and insect problems, take soil samples, and make field maps.
8. Communicate in a professional manner to the producer, salesman and location manager.

Work Environment: The nature of the business requires extended hours. While performing the duties of the job, the employee regularly works outside near moving mechanical equipment.

Physical Demands: The physical demands include lifting objects up to 50 pounds, climbing stairs and ladders, and the ability to talk and hear.

Travel: The employee may be required to travel to other facilities in The Effingham Equity trade area.

Other Duties: Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties, or responsibilities that are required of the employee for this job. Duties, responsibilities, and activities may change at any time.

Effingham Equity shall not be liable for, shall not pay, and expressly rejects and disclaims any and all responsibility or liability for any commission, expense, fee or cost claimed or charged by any recruitment or employment agency, firm, or company in connection with the employment of any candidate selected by Effingham Equity for the position described above unless a written contract is executed by Effingham Equity and such employment agency, firm or company before Effingham Equity makes an offer of employment to such candidate.