



**Job Title:** Agronomy Applicator  
**Location:** Pana  
**Reports to:** Location Manager  
**Salary:** Commensurate with experience (*incentives per established scale*)

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**Required Education and Experience:** High School Diploma or GED. Associate's degree in Agriculture preferred.

**Job Requirements:**

- Ability to read, analyze and interpret common data.
- Obtain and maintain a CDL and necessary endorsements
- Obtain a commercial pesticide license
- Demonstrates ability to interact effectively with management and customers.

**Essential Functions:**

1. Follow all established personnel and safety policies and procedures
2. Applies fertilizer and ag chemicals through custom application equipment in an accurate and efficient manner.
3. Responsible for daily maintenance, cleanliness and compliance with state and federal regulations of equipment and facilities.
4. Blending, mixing, delivering, loading and unloading fertilizer, ag chemicals, seed and merchandise as directed.
5. Attend continuing education courses to maintain a quality level of knowledge for the products, regulations, and customer relations.
6. In the off-season, may be required to assist corporate shop personnel in repairing and maintaining fleet or operate the truck fleet as directed by the location manager.
7. Scout Fields for weed and insect problems, take soil samples, and make field maps.
8. Be able to communicate in a professional manner to the producer, salesman and location manager.

**Work Environment:** The nature of the business may require extended hours. While performing the duties of the job, the employee regularly works outside near moving mechanical equipment and may work in high, precarious places.

**Physical Demands:** The physical demands include lifting objects up to 50 pounds, climbing stairs and ladders, and the ability to talk and hear.

**Travel:** The employee may be required to travel to other locations, conferences, educational opportunities and other job-related activities.

**Other Duties:** Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties, or responsibilities that are required of the employee for this job. Duties, responsibilities, and activities may change at any time.

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Send resumes to Mike Conlin, [Mike.Conlin@TheEquity.com](mailto:Mike.Conlin@TheEquity.com), by Friday, August 20, 2021.