

TMA PREMIUM GRAIN PROGRAM

Acres contracted: _____ **Agreement #** _____

THIS AGREEMENT, is made effective the _____ day of _____, 2019, by and between **Team Marketing Alliance, LLC** with its principal place of business at **307 West Cole Street, Moundridge, KS 67107**, hereinafter referred to as "**TMA**", and _____ whose residence or principal place of business is at _____, hereinafter referred to as "**PRODUCER**".

Producer Email Address: _____ Producer Mobile Phone: _____

FIELD LOCATION	HYBRID	DELIVERY LOCATION	ACRES	APH	PRODUCTION

1. MUTUAL PROMISES

In exchange for following the terms of this contract the Producer will receive a premium of **\$0.10 per bushel** from TMA on all grain produced and delivered to the designated TMA elevator. Only bushels that have been contracted in the Premium Grain Program with TMA per this agreement will be eligible to receive premium.

2. PRICING

- A. Producer is responsible for determining the price of the contracted specialty grain and have an absolute obligation to deliver such bushels to designated TMA grain delivery point.
- B. Producer price for specialty grain can be established during normal business hours (8:00 a.m. to 5:00 p.m.) and will be the designated elevators cash price plus the specialty grain premium.
- C. Producers obligation to deliver is absolute and shall not be affected by other delivery obligations.
- D. The terms of the cash grain delivery contract stated on the contract between TMA and producer will govern the physical grain transaction.
- E. The terms of the specialty grain agreement and completion of the sustainability survey will determine the eligibility to receive the specialty grain premium.

3. GROWING OF AND DELIVERY OF PREMIUM GRAIN

- F. Producer shall be responsible to Identity Preserve and deliver the specified variety of wheat contracted to the specified TMA delivery location during the correct delivery period.
- G. Delivery weights and grades shall govern. Grain under 58 lbs test weight, over 13.5% moisture, and under 10.5% protein is subject to rejection. Grain that is rejected will not receive the specialty grain premium.
- H. Producers shall plant an approved variety of certified wheat and provide proof of purchase to participate in the program.
- I. **Producer shall purchase an approved certified wheat seed from a member of Team Marketing Alliance, LLC.**
- J. The following wheat varieties have been approved to participate in the program. Those varieties are **Bob Dole, Double Stop CL+, Gallagher, LCS Mint, Smith Gold, SY Monument Ruby Lee, and TAM 114.**
- K. Producers shall deliver specialty grain under this contract to a predetermined TMA grain delivery location.
- L. The following locations have been approved to handle specialty wheat. Those locations are **Abilene, Bushton, Canton, Marlin Street (McPherson), Newton, Patterson, and Sumner County.**
- M. The producer shall stand production and price risk on all deliverable bushels.
- N. The producer shall inform TMA within 5 days of any event which may result in significant yield loss.

In witness whereof the parties have executed this Agreement to be effective as of the date indicated above.

Team Marketing Alliance:

Producer:

Date

Date

Team Marketing Alliance

General:

1. Name of person/farmer filling out the survey: _____

2. Are you a: *(select one)*
 - Owner Farmer
 - Rented Farmer
 - Farmer Manager for an individual land owner
 - Corporate Farming Company

3. Are you answering in aggregate for multiple farmers?
 - Yes
 - No

- 3b. If yes, for how many farmers are you answering: _____

4. Gender of farm owner: *(select one)*
 - Male
 - Female

5. Do you participate in any of the following farmer assessment tools? *(select all that apply)*
 - Cool Farm Tool
 - Farm Works
 - Climate Corp's Field View
 - SAI Farmer Self Assessment
 - Sustainable Rice Platform
 - Field to Market Field Print Calculator
 - Other: _____
 - None

6. Location:
 - Country _____
 - State/Province _____
 - Zip Code to nearest major town/city _____

7. Total acreage on the entire farm: _____ acres

8. Total acreage planted to wheat: _____ acres

9. Do you plant certified seed or bin-run wheat? _____

10. Class of Wheat produced?

- Hard Red Spring / Dark Northern Spring
- Hard Red Winter
- Hard White Wheat
- Soft Red Wheat
- Soft White Wheat
- Durum

11. Named Varieties planted on farm?

12. What is the agricultural performance of the seed variety(s) you grow for the specified crop?
(check all that apply)

- Good performance across all metrics
- Could be better:
 - Low yield
 - Water intense
 - Pest/Insect vulnerable
 - Disease vulnerable
 - Cost of seed
 - Other: _____

13. For the specified crop, please provide the planting density per unit of land measure?
_____ lb/acre seeds per acre

14. Please explain your annual crop rotation, including crop type, acreage, and frequency.

15. How is this crop planted?

- Direct seed, dry field
- Direct seed, wet field
- Transplanted mechanical
- Transplanted, hand
- Other

16. Please specify the months when planting and harvesting take place for the specified crop:

Planting _____

Harvesting _____

17. What of the following farming systems do you use? *(select all that apply)*

- Organic
- No-Till
- Conventional
- Other: _____

Environmental:

18. How much energy do you use to produce one season of the specified crop?

Electricity: _____ kWh

Gasoline: _____ gal

Diesel: _____ gal

Propane: _____ gal

Biofuels: _____ gal lb kWh *(check unit measure)*

Renewables: _____ kWh (please specify energy source: _____)

19. Do you take measures to maximize energy use efficiency, such as optimizing your farm equipment, optimizing electricity use, etc.?

- Yes
- No

19b. If yes, please provide detail on the measures taken:

20. For the specified crop, how do you source your water for irrigation?

Aquifer/bore: _____%

River/Lake: _____%

Man made dam: _____%

Dryland/Rainfed/none: _____%

21. For the specified crop, what is your total irrigated water use in gallons per acre?

22. What is your water irrigation method for the specified crop?

- Central Pivot
- Lateral
- Sprinkler
- Drip
- Flood
- Channel irrigation
- I do not irrigate this crop

23. How often do you irrigate the specified crop?

- Once a year
- Twice a year
- Three times a year
- Periodically
- I do not irrigate this crop

24. How much fertilizer do you apply per acre for one rotation of the specified crop?

Nitrogen (N - Urea): _____ lbs per acre
Nitrogen (N - Ammonia): _____ lbs per acre
Nitrogen (N - Nitrate): _____ lbs per acre
Nitrogen (N - Other): _____ lbs per acre
Phosphorous (P): _____ lbs per acre
Potassium (K): _____ lbs per acre
Organic fertilizer: _____ lbs per acre

25. How often do you apply fertilizer for the specified crop? Please specify time in relation to planting or harvest

- Once a year _____
- Twice a year _____
- Three times a year _____
- Periodically _____

26. How many applications of pesticides do you apply for the specified crop?(includes insecticides, pesticides, fungicides, fumigants, etc.) _____

27. Do you take measures to preserve biodiversity on the farm?

- Yes
- No

27b. If yes, please provide detail on the measures taken:

28. Based on a visual assessment, is the soil texture:

- Coarse
- Medium
- Fine

29. Is the drainage in your field poor? (E.g. Does the water pool in your field?)

- Yes
- No

30. Is the soil:

- Dry: water is limited for significant periods of the growing season
- Moist: the field is irrigated and/or soil doesn't have significant water constraints

31. Do you conduct soil tests?

- Yes
- No

31b. If yes, how often? Every _____ year(s)

32. Which of the following nutrients do you test for?

- Macro (N, P, K)
- Micro (Ca, Mg, Zn, Cu, Bo, Mn, Fe, S)
- pH
- Electrical conductivity
- Cation exchange capacity
- Organic matter
- None

33. What % of your soil is organic matter? _____%

34. What is the pH of your soil? _____

35. Do you practice any of the following methods? *(please note the number of years you've been implementing the practice)*

- No till; _____ years
- Minimum till; _____ years
- Stubble retention; _____ years
- Permanent soil cover; _____ years
- Cover crops; _____ years

35b. If yes to any of the above, what are the primary reasons that you implement these practices?

36. Do you use Integrated Pest Management (IPM)?

- Yes
- No

36b. If you use IPM, how often do you or your technical team receive IPM training?

- Every 1 years
- Every 2 years
- More than 4 years

37. Do you use Personal Protective Equipment (PPE) in chemical applications?

- Yes, and I have been trained in line or above legal requirements
- Yes, though I have not been trained
- No, I don't

38. Do you laser level your field?

- Yes
- No

39. Who provides the agronomic advice? *(select all that apply)*

- Chemical distributor or input provider
- Seed distributor
- Private technician consultant
- Government extension officer
- Influential village leader
- Co-operatives
- No one

40. What is your storage method for harvested crops?

- Harvested grains and seeds are stored on site
- After harvest crop is stored with processor or co-op
- Government supported crop storage
- Other: _____

41. If you store on site or at cooperatives, what storage type do you use?

- Concrete/Steel Silos
- Open Bulkheads
- Warehouse/Cold Storage
- Portable Storage
- Aerated Storage
- Other: _____

Social:

42. Have you ever been required to sign a Code of Conduct or guideline on ethical business practices?

- Yes, my customer (e.g. miller) has a code of conduct that I signed. Customer: _____
- No

43. How many permanent workers do you have on the entire farm? *(full time and part time employees and family members that are paid to work)* _____

44. What percent of your workers on farm are:

Men _____%

Women _____%

Economic:

45. What is your average yield in bushel/acre for the last growing cycle of the specified crop?

46. Do you have a documented training system for ensuring food safety and quality of your products?

- Yes, we are trained in food safety by government agencies or processors to Hazard Analysis Critical Control Point (HACCP) management system requirements.
- Yes, we have had some training in food safety and quality.
- No, we haven't had training but this has not impacted our access to sell our food.
- No, we haven't had training and it limits the places we can sell.

47. What are your current crop losses resulting in food waste? _____%

47a. If you have crop loss what are the contributing factors? *(select all that apply)*

- Pre-harvest crop rot
- Pest/Fungi
- Lack of post harvest storage
- Other

Climate risk/adaptation:

48. Do you consider yourself at risk for extreme weather e.g. floods, droughts, etc.?

- Yes
- No
- Don't know

48a. Are you protecting your risk from weather variations?

- Yes
- No

48b. Which methods are you using to address to climate risk and adaptation *(select all that apply)?*

- Drought prevention (Ex. rainwater harvesting)
- Soil Protection (Ex. wind break rows, erosion barriers)
- Freeze / Frost Protection (Ex. wind machines, sprinkling)
- Crop Insurance
- Soil enhancement (Ex. drainage, soil structure, organic matter)
- Other
- None